

The PartenPender Promise

These are measurable, ROI-focused services where specific goals and outcomes are agreed upon at the outset and met by completion. Expect customization to your unique realities and business objectives, practical action steps, with confidentiality and respect at every turn.

PartenPender 

Refining the brightest and best
business talent in the world

www.PartenPender.com
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PartenPender is a division of Charles G. Parten, Inc., established 1996

"Chuck did a terrific job. We met one-on-one with each executive and he was a master at asking the right questions and listening...and as a result the team was much "tighter" in working together and communicating with components of the organization. The company was recently purchased with a large increase in share price since my arrival, and Chuck was a significant part of that success."

- COO, US airline

"Deb dedicates her time and energies to creating win-win solutions to move business objectives and careers forward. She keeps her promises."

- Principal and Executive Recruiter, Search Firm

"You won't get theory and academics with Chuck; you will get wisdom from a man who has spent his life in the corporate trenches and corner offices. He's seen it all and he'll talk to you straight - with respect, compassion and humor."

- Division President, Insurance Firm

"Deb excels in effective and positive communications, sets clear and consistent expectations and is a great mentor. I'm thankful to have tapped into some of her knowledge."

- Human Resources Manager, Real Estate Industry

"I had aspirations of winning the top position of my division, should my boss move on. Chuck worked with me to understand my strengths and build my confidence. He was honest with me about my challenges and gave me good advice to overcome them. Unbelievably, my boss did move on. After a grueling interview process, I was named as division president (one of the few females to move into that role). I am very appreciative of the part he played in my success."

- President, Health Care Division,
Fortune 50 Corporation

"Deb is a talented teacher and leader who has the presentation skills to insure her message is not only heard but understood."

- Vice President and General Manager,
Real Estate Industry

"I have used Chuck as an advisor on acquisitions, a counselor on interpersonal relationships, and as someone I could share some of my crazy ideas with to see if they had any merit. I highly recommend Chuck."

- President and CEO,
Fortune 1000 High Technology Company

"I'm so thankful to have tapped into Deb's knowledge."

- Human Resources Generalist, Manufacturing Company

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REFINING THE BRIGHTEST AND BEST BUSINESS TALENT IN THE WORLD

PartenPender is a collaboration between Chuck Parten and Deb Pender, both longtime executive business advisors, communication guides, and team strategists. Parten and Pender bring complementary strengths and years of unique experiences to the table, working side by side to bring clients the best of their best.

Chuck Parten

Chuck is known nationwide for refining top talent, and guiding individuals and teams toward world-class performance.

As a sought-after executive business advisor, team strategist, and sounding board to more than 2000 executives, including 200 CEOs and presidents, he asks tough questions—and delivers honest feedback. He's also spent years grooming up-and-coming next generation leaders to take on leadership roles—including the move to the corner office.

Chuck is also an author and presenter, sharing the wisdom gained from decades spent at the highest levels of business with organizations across the nation.



Deb Pender

Deb specializes in leveraging smart, targeted skills-building and a range of creative approaches to guide high-performance individuals to maximize their potential and push their careers to the next level.

She's known for her ability to motivate and inspire others, and for her practical, instantly-useful wisdom on communication, leadership, and interpersonal skills at all levels in an organization.

An accomplished executive, leader, advisor, mentor, career coach, team strategist and presenter, Deb brings over two decades of diverse experience working with executive leadership including CEO's and presidents in rapidly changing business environments spanning financial, insurance, real estate, medical technology, manufacturing, franchising, and retail operations.



CLIENTS SERVED

PartenPender has worked with a large variety of organizations, including the industries listed below. For a complete listing of our clients, please visit our website.

- Airlines/Aviation
- Autos (Luxury)
- Churches
- Colleges
- Financial/Insurance Services
- Government (Veteran's and Senior Citizen's)
- Human Resources Services
- Manufacturing (Industrial, Food, Consumer)
- Marketing Services
- Medical Device/Medical Manufacturing
- Non-Profits
- Packaging Services
- Police Departments



- Printing and Publishing Services
- Real Estate/Mortgage/Financial Services
- Technology Services
- Travel Services
- Woodworking Services

OFFERINGS

EXECUTIVE SOUNDING BOARD

Are you being asked the tough questions?

Ideal for those at the top to speak frankly with an objective peer with years of experience. Explore issues, get answers, build skills and more.

GAINING THE CORNER OFFICE

Developing next-generation leaders

Highly strategic insight development and skills-sharpening sessions designed to help emerging leaders stand out from the pack.

REACHING YOUR FULL POTENTIAL AS A LEADER

Strength and straight talk

For emerging and established leaders — boost personal effectiveness as well as the bottom line.

TEAM STRATEGY

Develop a world class team to think and respond strategically

Process to rally team members toward a shared vision; emphasis on each individual contributing skills and playing a fulfilling role.

TEAM CONFLICT RESOLUTION

Leave the past behind, once and for all

Sessions designed to help teams resolve interpersonal issues and gain insight. A safe, constructive format that works toward a “win-win.” Duration and frequency of sessions varies based on need.

CAREER GUIDANCE – “MY CAREER”

Build a satisfying, successful career

Find or develop a career that aligns with your skills, passions and talents. Customized sessions involve assessment, brainstorming, skills refinement, self-branding, job search and more.

REFINING NEXT GENERATION EXECUTIVE WOMEN

Shatter that proverbial glass ceiling

Strategies for emerging female executives: sharpening instincts, building must-have competencies, developing executive success factors and more.

FACE 2 FACE



This may be the wired era, but the most important interactions—interviews, pitches, sales calls, negotiations and more—still happen face to face. Unfortunately, many top professionals lack the skills to be effective in these situations.

Bottom line: Poor face-to-face interpersonal skills cause businesses to lose money, clients, and opportunities. Exceptional face-to-face interpersonal skills provide top professionals and next generation leaders with the ability to achieve mastery in the art of communication beyond digital and social media. We work diagnostically to help individuals, teams, and professionals master crucial skills and meet defined goals.

Face 2 Face 101: Build Interpersonal Power

What's the difference between surviving and thriving in a critical business situation? Often, it comes down to interpersonal skills. For individuals or teams/organizations.

Know when to unplug

Texting and emailing is convenient, but sometimes, choosing a wireless interaction over a quick face-to-face meeting can be a major mistake. For individuals or teams/organizations.

Dramatically increase sales through powerful questions

Well-articulated questions help break down walls, strengthen relationships and narrow the discussion focus to more clearly understand and answer client challenges. For individuals or teams/organizations.

Critical interpersonal skills for 'next generation' leaders

This program helps your 'best and brightest' gain strategic insights and self-understanding as well as world-class communication and interpersonal skills. For individuals or teams/organizations.

Be the one they're dying to work with

Mastering just five interpersonal skill areas will dramatically improve your edge during interviews and negotiations - and throughout your career. For individuals.

Customized advising

No two individuals or organizations have the same needs and goals, which is why Face 2 Face offerings are customized to help clients achieve specific objectives.